AFCPE® Annual Conference

SCOTTSDALE, AZ

NOVEMBER 18–20

PRE-CONFERENCE ACTIVITIES BEGIN NOVEMBER 16

WELCOME FROM THE PRESIDENT

Welcome to Scottsdale, Arizona and the Annual Conference for the Association for Financial Counseling and Planning Education. You and nearly 500 of your colleagues are here to share, learn, and network (plus relax and have some fun).

This year's program is designed to provide you with tools that you can use. Yesterday, or even today, you left your office having just struggled to help clients deal with tremendous financial difficulties. And you know that similar clients will be waiting when we return. So our task was to meet your request for immediate help. In looking at the conference schedule, I think we have met that task.

On Wednesday evening, join Deborah Price as she helps us understand and then begin to change one's relationship with money. Then Thursday we "go live" with Pam Kruger and Jack Gallagher of Money Track as they join Don Blandin from Investor Protection Trust. They will provide strategies and resources to help us "get the word out." That same day April Lane Benson will take a look at compulsive buying behaviors. And we are privileged to have a return engagement from Mike Schenk, Credit Union National Association. Mike is back by popular request. Last year he talked about where the economy was headed. This year he will give us his take on the economic picture one year later.

None of these events would have happened without a great deal of time and effort from a number of volunteers. Conference chair, Henrietta Ross, led a team of volunteers including Margaret Fitzgerald, Kristy Archuleta, Barry Wilkinson, and Patricia Pope, worked with a host of volunteers to get conference submissions in and reviews done. Then it was up to Susan Eitel and Glenn Jennings to bring this altogether in our Proceedings. To all of these people we owe a deep, warm thank-you.

This conference represents a showcase of our work. The conference allows us to learn, to share and to jointly develop ways to better work with our clients. We have the chance to meet and talk with others regarding the tools we use and the issues we face. During the networking time, small groups can discuss what is missing yet from our toolkit or from our understanding.

The conference represents the culmination of another great year for AFCPE. So many have provided time and effort to move our organization forward. Thanks to all of you who have given in so many ways. You, the members, make AFCPE the leading organization in supporting and training those involved in financial counseling and education.



I hope this year's conference provides you with energy, enthusiasm, and new ideas. Thanks for your continued support. And make your reservation now for next year's conference in Denver.

Glenn Muske 2009 AFCPE President

AFCPE

VISION

To be internationally recognized as the leading provider of professional development opportunities for financial educators, practitioners and researchers.

MISSION

AFCPE provides professional development experiences for financial educators, practitioners and researchers to improve the economic well being of individuals and families worldwide.

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2010 Hotel Information

November 17-19, 2010

Grand Hyatt Denver 1750 Welton Street Denver, CO 80202

(888) 421-1442 (toll-free) or (402) 592-6464





Deborah Price Founder, CEO and Money Coach, Money Coaching Institute

Wednesday, November 18, 2009 6:00 pm – 8:30 pm Topic: The Mind and Money: Cultivating Financial Happiness

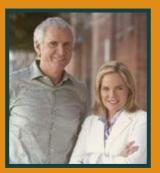
Deborah Price is the founder of The Money Coaching Institute, which provides money coaching, consulting and training to both individuals and businesses. A former financial advisor for over twenty years with firms such as Merrill Lynch, Mass Mutual, AIG and London Pacific Advisors, Deborah left the financial industry to pioneer the field of Money Coaching.

Money Coaching is a step-by-step process for understanding and changing one's relationship with money in order to live a more purposeful and prosperous life. Through education and awareness, The Money Coaching Institute is committed to empowering others around money, both personally and practically.

She is the author of *Money Therapy: Using the Eight Money Types to Create Wealth and Prosperity; Money Magic: Unleashing Your Potential for Wealth and Prosperity;* and *Start Investing Online Today.* She has appeared on numerous radio and television shows throughout the United States and is considered a leading expert in her field. Deborah works with individual and couples and is a consultant to both corporations and non-profit businesses. She resides in Petaluma, California with her family.

2010 Invitation to Present

Information about submitting papers to be considered for presentation at the 2010 AFCPE Conference will be posted to the AFCPE website and emailed to the AFCPE membership in early 2010. Stay tuned for more information!



Pam Krueger and Jack Gallagher Money Track

Don Blandin Investor Protection Trust

Thursday, November 19, 2009 9:30 am – 10:45 am Topic: Getting the Word Out: Resources and Strategies for Educating and Protecting Investors

Pam Krueger, Executive Producer, co-host and creator of the award-winning MoneyTrack series on public television and winner of a 2009 Gracie Award of Individual Achievement brings her knowledge and can-do attitude to viewers nationwide. For nine years, Pam worked as a stockbroker. Recognizing the increasing need for investor education, she made the leap to broadcast television by producing and reporting for numerous financial programs. Her first book, "The MoneyTrack Method" [Wiley & Sons] was released in October 2008. Krueger also serves on the board of directors of the California Jump\$tart Coalition.

Jack Gallagher, Co-Host of MoneyTrack, is a well-established and recognized onair talent/comedian. His work includes movies, a recurring role on the HBO Original Series, Curb Your Enthusiasm, and numerous appearances on The Tonight Show with Johnny Carson and Jay Leno, as well as NBC's Late Night with Conan O'Brien. Jack is a three-time Emmy® Award winner for numerous PBS shows. He was also honored with the NATPE IRIS award in the category "On-Camera Talent" in 2002.



Don Blandin, President and CEO of the Investor Protection Trust and the Investor Protection Institute, has worked in and with a wide variety of sectors including: business and industry; non-profit; academia and philanthropic foundations; and federal, state, and local government, both in the U.S. and globally. Don, an AFCPE member, has been building coalitions and partnerships for over three decades. As president of IPT, a charitable trust, Don is engaged in programs to help Americans become wise and safe investors.





April Lane Benson, PhD

Stopping Overshopping, LLC

Thursday, November 19, 2009 3:45 pm – 5:15 pm Topic: Stopping Overshopping

April Lane Benson, Ph.D., is a nationally known psychologist who specializes in the treatment of compulsive buying disorder. She is the co-founder of the Center for the Study of Anorexia and Bulimia, and a member of the Board of Directors of the Institute for Contemporary Psychotherapy, both in New York. She's been in private practice in New York City for over 30 years.

I Shop, Therefore I Am: Compulsive Buying and the Search for Self (Aronson, 2000), Dr. Benson's edited book, is a multidisciplinary approach to the problem of compulsive buying. It includes contributions from the fields of sociology, consumer behavior, marketing, community education, psychology, and psychiatry. Her new book, *To Buy or Not to Buy?: Why We Overshop and How to Stop*, published in December, 2008 by Trumpeter Books, offers a comprehensive program for stopping overshopping. April's also written chapters for professional books about the treatment of compulsive buying and about the social factors, social costs, and public policies that relate to overconsumption, and has an article coming out in the March, 2009 issue of the Psychotherapy Networker.

Dr. Benson and her associates offer individual treatment and group coaching, both in person and on the telephone, and train therapists who want to learn to work with overshoppers. *Stopping Overshopping*, LLC maintains an active and informative website. Each month, people from almost 70 different countries visit the site.www. stoppingovershopping.com.

She's appeared widely in the media, most recently on the "PBS Nightly Business News", "Good Morning America", the "Today Show", the CBS Evening News, and the "Morning Show with Mike and Juliet. Quoted in *The New York Times, Wall Street Journal, Los Angeles Times, Washington Post, Chicago Tribune, The Christian Science Monitor, and The Toronto Star, she has also been referenced in Time, Money, Kiplinger Personal Finance, Ladies' Home Journal, Vogue, Cosmopolitan, Harper's Bazaar, Redbook, Marie Claire, and a variety of internet publications. She speaks to both professional and non-professional audiences.*



Mike Schenk

Credit Union National Association

Friday, November 20, 2009 1:45 pm – 3:00 pm Topic: The Economy and Consumer Financial Health

Mike has over 25 years of experience in the financial services industry.

He joined the Credit Union National Association (CUNA) in 1992 and is currently Vice President of Economics & Statistics for CUNA. He conducts economic research and supports CUNA's public relations and lobbying efforts. His analyses regularly appear in trade publications such as Credit Union Magazine. He also is a frequent contributor in the financial media – including CNBC, Bloomberg, and CNN Money.

Mike serves on the board of a \$1.5 billion credit union. In his six-year role as a credit union director, Mike served as Treasurer and as Chair of his credit union's Asset-Liability Management Committee.

Before joining CUNA in 1992, Mike served in Director-level positions in the mutual fund and in the savings institution industries.

Schenk has a Bachelors degree in Economics and an M.B.A. in Finance with a concentration in Banking and Financial Intermediation.

With its network of affiliated state credit union leagues, CUNA serves 90% of America's 8,000 credit unions, which are owned by nearly 90 million consumers. Credit unions are not-for profit cooperatives providing affordable financial services to people from all walks of life.

PRE-CONFERENCE SCHEDULE

Sunday, November 15

Registration 2:00 pm - 6:00 pm

Monday, November 16

Desistantion	7:00 om 5:00 om		
Registration	7:00 am — 5:00 pm		
Breakfast	7:00 am — 8:00 am		
Conference Foyer	Military Pre-Conference Breakfast		
Military	8:00 am — 12:00 pm		
Pre-Conference	-		
Ballroom DEF	DoD General Session		
Military	1:00 pm — 5:00 pm		
Pre-Conference			
	DoD Breakout Sessions		PR
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	Tuesday, November 17		ğ
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Breakfast	7:00 am — 8:00 am
Conference Foyer	Military Pre-Conference Breakfast

7:00 am - 5:00 pm

Registration

Military Pre-Conference	8:00 am — 5:00 pm
	Service Breakout Sessions
Ballroom D	Air Force
La Valencia	Army
El Teatro	Marine Corps

Wednesday, November 18

Registration	7:00 am — 6:00 pm
Cooperative Extension Pre-Conference	7:00 am — 1:00 pm
El Teatro	Extension Pre-Conference
Breakfast	7:00 am — 8:00 am
Conference Foyer	Military Pre-Conference Breakfast

Military Pre-Conference	8:00 am — 12:30 pm
Ballroom DEF	DoD General Session
Opening	2:00 pm — 3:30 pm
Session 1	Choose One
Ballroom ABCD	Presider: Janie Bright, Local Government Federal Credit Union Money Coaching: Managing Your Clients Money Issues From the Inside Out
	Deborah Price, Founder, CEO and Money Coach, Money Coaching Institute
La Valencia	Presider: Rebecca Travnichek, University of Missouri Extension
	Student Loan Update
	Todd Woodlee, Vice President of Business Development, National Student Loan Program
Break	3:30 pm — 4:00 pm
Ballroom EF	
Opening Session 2	4:00 pm — 5:15 pm Choose One
Ballroom ABCD	Presider: Gordon Genovese, AFCPE Executive Director What's New With the AFCPE Website
La Valencia	Presider: Irene Leech, Virginia Tech
	Using a Return-on-Investment Model to Promote Financial Education in the Workplace
	E. Thomas Garman, Personal Finance Employee Education; Aimee D. Prawitz, Northern Illinois University; Barbara O'Neill, Rutgers University; Jinhee Kim, University of Maryland; and Jamie Richter, Northern Illinois University
Welcome Reception	5:30 pm — 6:30 pm
Ballroom EF Foyer	
Dinner	6:30 pm — 8:30 pm
Ballroom ABCD	Presider: Glenn Muske, AFCPE President
	The Mind and Money: Cultivating Financial Happiness
	Deborah Price, Founder, CEO and Money Coach Money Coaching Institute

Wednesday, November 18 cont.

A SPECIAL THANKS TO THE CONFERENCE COMMITTEE

The 2009 AFCPE conference committee has done a great job preparing for the 2009 Conference Program. Joyce Cavanagh served as the board liason and Henrietta Ross chaired the Program Committee. Susan Eitel and Glen Jennings served as Proceedings editors. Barry Wilkinson was chair of the Practitioners' Forums, Kristy Archuleta lead the Posters Committee, Patricia Pope provided leadership to the Student Papers Section and Margaret Fitzgerald was the Research Section chairperson. Thanks to all for a job well done!



Thursday, November 19

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Thursday, November 19 cont.

Concurrent Session 2	1:15 pm – 2:45 pm Choose One
Financial Literacy 1 <i>La Valencia</i>	Presider: Elizabeth Dolan, University of New Hampshire Teaching Personal Finance by Color Using Association to Improve Student Self-Evaluation
	Todd Christensen, Debt Reduction Services Inc.
	Impacting Workers Financial Well-being: Saving and Investing for Life (SAIL)
	Jeanette Tucker, Deborah Hurlbert, Krisanna Machtmes, Gloria Nye, Valerie Vincent, Adrianne Vidrine, Margaret Burlew, Diane Uzzle, Sheri Fair, Deniese Zeringue, Ginger Boutwell, Deboral Cross, and Terry Foster, Louisanna State University AgCenter
Retirement 1	Presider: Alena Johnson, Utah State University
Las Palmas	Turning Land Into Liquidity: Retirement Plans and Concerns of Farm Households
	Barbara O'Neill, Stephen Komar, Robin Brumfield, and Robert Mickel, Rutgers Cooperative Extension
	Becoming Retirement Ready: Challenges for Pre-retirees
	Luke Erickson, Lyle Hansen, Beverly Healy, Marsha Lockard, and Marilyn Bischoff, University Idaho Extension
Education 1	Presider: Nancy Granovsky, The Texas A & M System
Ballroom AB	Teaching for the Test, and Life is the Final Exam
	Catherine Bell, Daniel Gorin, and Jeanne Hogarth, Federal Reserve Board
	Don't Re-Invent the Financial Wheel! Adapt Curricula to Meet Issues in a Timely Manner
	Shirley Anderson-Porisch and Rosemary Heins, University of Minnesota Extension
Investing 1	Presider: Sharon Burns, Purdue University
Ballroom C	Gender Differences in Risk Tolerance: Are Women Really Different Than Men? John Grable, Kristy Archuleta, and Farrell Webb, Kansas State University; and Sonya Britt, Texa
	Tech University
	Teaching Mutual Funds to Persons Who Wish to Begin Investing
	Jim Murphy, United States Marine Corps
Money	Presider: Patricia Pope, US Air Force
Management 1	Bankruptcy and Gender
	Jean Lown, Utah State University
Ballroom D	
Ballroom D	Financial Security: Managing Money in Tough Times

Thursday, November 19 cont.

Poster Sessions Ballroom EF	3:00 pm — 3:45 pm
	What Financial Counselors Should Know About Clients Who "Give Back to God": A National Qualitative Study of Why Americans Make Religious Contributions
	Loren Marks and Frances Lawrence, Louisiana State University; and David Dollahite, Brigham Young University
	Possession of a Set of Estate Planning Documents In Virginia Among Adults 50 and Older With at Least One Adult Child
	Cynthia Horkey, Celia Hayhoe, Julia Beamish, Sophia Anong, and Alex White, Virginia Tech
	Creating a Student-Friendly Personal Finance Literacy Service "No space, No money No problem!"
	Linda Chalmers, University of Texas at San Antonio
	Retirement Ready? A New Seven-Lesson Curriculum to Teach Retirement Planning
	Marilyn Bischoff, Luke Erickson, Lyle Hansen, Beverly Healy, Marsha Lockard, and Jim Schaffer, University of Idaho Extension
	Improving Financial Management Skills in Head Start Parents
	Rebecca Travnichek, University of Missouri Extension
	Peer to Peer: College Students Offer Financial Literacy Lessons Pamela Kutara, Michael Cheang, Judith Mills Wong, Rosita Chang, and Christine Kirk-Kuwaye,
	University of Hawaii
	Cash Matches are Made in Maryland – Not Heaven!
	Megan O'Neil-Haight, University of Maryland Extension
	When Will You Have It All?
	Ivan Beutler and Lucy Beutler, Brigham Young University
	Risk and Credit Payment Behavior
	John Grable, Kristy Archuleta, and Farrell Webb, Kansas State University
	Single Mothers, Social Support, and Financial Distress
	Jamie Richter and Aimee Prawitz, Northern Illinois University
	What Do Teens Want to Know About Money—A Comparison of 1999 and 2008
	Karen Varcoe, Patti Wooten-Swanson, and Margaret Johns, University of California
	Credit Cards: Why It Pays to Shop Around
	Elvis Ortiz, University of California-Davis; and Jeanne Hogarth, Federal Reserve Board

Thursday, November 19 cont.

Health and Wealth – A No Risk Investment: Online Behavior Change Strategies to Improve Health and Wealth

Linda Block and Rachel Kranch, The University of Arizona; Barbara O'Neill and Karen Ensle, Rutgers University

Educating Financial Counselors and Planners: Assessing with Rubrics

Patricia Swanson, Iowa State University; John Grable, Kansas State University; Margaret Fitzgerald, North Dakota State University; Sheran Cramer, University of Nebraska -Lincoln; Glenn Muske, Oklahoma State University; Bernadine Enevoldsen, South Dakota State University; and Deanna Sharpe, University of Missouri

Demonstrating Value: Program Evaluation Using Google Docs Forms Jean Lown, Jennifer Jenkins, and Samantha Nelson, Utah State University

You Can Write A Book Too! Madeleine Greene, Jo Ann Linck, Steve Hannan, and Karen Brelsford, The Money Team

The Circumplex Model of the Family Financial System: Rules, Emotions, and Communication *William Bailey, University of Arkansas*

A New Financial Aid Counselor's Resource: A Promising Pre-Financial Aid Workshop for Students Nancy Deringer and Colleen Robbins, University of Idaho

Consumer Shopping Access to Credit Card Information: A Challenge in 2009 Sheree Jones and Irene Leech, Virginia Tech

A Baby Boomers' Guide to Financial Caregiving for Your Aging Parents Patti Wooten Swanson, University of California Cooperative Extension

Getting Down to Basics: Initiating Financial Education for Military at the Recruiting Level

Jennifer Hobbs Plantier, Hardin-Simmons University

Retirement, Financial Well-being and Health Behaviors of Aging Koreans Jinhee Kim and Seungeun Cha, University of Maryland

The Impact of Adult Education On Workplace Financial Education: Flexible Spending Accounts and Health Savings Accounts *M.J. Kabaci and Paul Annis, University of Georgia*

Integrating Personal Finance into Addiction Studies Amanda Baker and Sonya Britt, Texas Tech University

General Session	3:45 pm — 5:15 pm
Ballroom ABCD	Presider: Joyce Cavanagh, AFCPE President Elect Stopping Overshopping April Lane Benson, PhD, Stopping Overshopping, LLC

Friday, November 20

Breakfast	7:00 am – 8:00 am
Ballroom EF	Continental Breakfast / Exhibit Hall will be open
Registration	8:00 am — 12:00 pm
Concurrent Session 2	8:00 am – 9:30 am Choose One
Financial Literacy 2 La Valencia	Presider: Kristy Archuleta, Kansas State University Personal Finance Knowledge and Self-Efficacy among College Students Stuart Heckman, Kansas State University
	Comparison of Behavioral Outcomes: School-Based Financial Education versus Community-Based Financial Education
	Michael Gutter, Zeynep Copur, Selena Garrison, and Dale Pracht, University of Florida
Credit 2 Las Palmas	Presider: Jeanette Tucker, Lousiana State University Ag Center The New Credit Card Rules: What You Need to Know Jeanne Hogarth, Federal Reserve Board
	Credit: American Dream or Nightmare – A Brief Video and Lesson Plan
	Charlestien Harris, Bobbie Shaffett, Susan Cosgrove, and Rita Green, Mississippi State University
Education 2 Ballroom AB	Presider: Brenda Vaughn, National Student Loan Program Financial Literacy of College Students: Understanding Student Interests in Technology Use and Content Lori Hendrickson, Sara Croymans, Becky Hagen-Jokela, and Janene Gilman, University of
	Minnesota Extension; and Virginia Zuiker, University of Minnesota
	Teaching Financial Literacy: Engagement of Multigenerational Learners
	Rebecca Hagen Jokela and Lori Hendrickson, University of Minnesota Extension; and Barbara Haynes, University of Wisconsin Extension
Education 3 Ballroom C	Presider: Linda Chalmers, University of Texas at San Antonio Teachers' Background and Capacity to Teach Personal Finance: Results of a National Study
	Wendy Way and Karen Holden, University of Wisconsin – Madison
	Smart Choice\$: Money and Food Resource Management Curriculum Jinhee Kim and Meredith Pearson, University of Maryland
Money Management 2 Ballroom D	Presider: Dottie Durband, Texas Tech University A Simple, Time-efficient "Income & Expense Management Kit" Jim Murphy, United States Marine Corps
	Financial Success for College Students: Two Successful Money Management Programming Models Paul Goebel, University of North Texas; Kristy Vienne and Jacki Brossman-Ashorn, Sam Houston State University
Break	9:30 am – 10:00 am
Ballroom EF	Break

Friday, November 20 cont.

Concurrent Session 4	10:00 am — 11:30 am Choose One
Education 4	Presider: Joanie Hammons, MHN Government Services
La Valencia	Evaluation of a Credit and Debt Education Program: Experience from the Classroom
	Leslie Green-Pimentel and Irina Kunovskaya, University of Georgia
	Preparing High School Teachers to Teach Personal Finance: Teacher Training Workshops and More
	Elizabeth Kiss, Purdue University; John Parfrey, National Endowment for Financial Education; and Wanda Fox, Purdue University
Money	Presider: Bobbie Shaffett, Mississippi State University Extension Service
Behaviors	What Practitioners Need to Know about Behavioral Finance
Las Palmas	Kimberlee Davis, Texas State University
	When it comes to money, what's your type?
	Linda Walker, Salt Lake Community Action Program; and Kyle Walker, Utah State Office of Rehabilitation
Money	Presider: Linda Thorell, Personal Finance Trainers, Inc.
Management 3	Choosing a Financial Professional
Ballroom AB	Karen Chan and Kathryn Sweedler, University of Illinois Extension
	Economic Crisis: Do our youth have the skills to survive?
	Sara Croymans and Janene Gilman, University of Minnesota Extension
Retirement 2	Presider: Kenneth Long, Fiscal Progress
Ballroom C	Raising Awareness of the Retirement Savers Tax Credit through Student Educators
	Lance Palmer, University of Georgia; Nathaniel Harness, Texas A&M University; and Joseph Goetz, University of Georgia
	How to Create a "Retirement Paycheck"
	Barbara O'Neill, Rutgers Cooperative Extension
Education 5	Presider: Laurel Kubin, Colorado State University Extension
Ballroom D	Make Your Presentation Powerful: Ideas That Work
	Madeleine Greene and Jo Ann Linck, The Money Team; and Jocelyn Olympio, MHN Government Services
	New Tools for Teaching Basic Money Management Skills to Limited Resource Audiences
	Joanne Bankston, Kentucky State University; and Robert Flashman, University of Kentucky
Lunch	11:45 am — 1:30 pm
Terraza	Presider: Mary Spear, AFCPE Awards Committee Chair Awards Luncheon
Closing Session	1:45 pm — 3:00 pm
Ballroom ABCD	Presider: Glenn Muske, AFCPE President
	The Economy and Consumer Financial Health
	Mike Schenk, Credit Union National Association
	3:00 pm — 4:30 pm
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